

**THE HARD THING
ABOUT HARD THINGS**
by Ben Horowitz

Interactive Worksheet

INTERACTIVE SHEET FOR NOTES

Reading alone won't help you understand the actionable notes. You need to engage with the content. Answer the question below (just type inside the boxes) to outline your future steps:

1. Describe the key leading and lagging indicators for your organization:
2. What are the strengths and weaknesses of your organization? Why?
3. How frequently you train your staff?
4. What's not fun about working in your company?
5. Ask people what's the number-one problem with the organization and why?

Don't forget to save your changes.