

HOW TO WIN FRIENDS AND INFLUENCE PEOPLE

by Dale Carnegie

Interactive Worksheet

INTERACTIVE SHEET FOR NOTES

Reading alone won't help you understand the actionable notes. You need to engage with the content. Answer the question below (just type inside the boxes) to outline your future steps:

1. Write down the things your best friends are really interested in:
2. What sort of things will make the people around you feel special?
3. When in argument, listen to the other party. What things you both agree on:
4. Who's the one doing all the talking in a conversation?
5. Create some sort of a system to remember people's names:

Don't forget to save your changes.